

PRESS RELEASE

**FINANCIAL RESULTS FOR THIRD QUARTER & NINE MONTHS FY 2017-18**

**Volume & Operating Profit Ramp up Continues**

- Consolidated Revenues up 21% YoY
- Consolidated EBITDA up 26% YoY
- JPL EBITDA up 18% YoY
- Oman reports highest ever EBITDA

**JSPL Standalone 3QFY18 Performance (YoY):**

- Turnover : Rs. 4,272 Cr; increased by 10%
- EBITDA: Rs. 921 Cr; increased by 17%
- EBITDA Margin: 22%
- Crude Steel Production: 0.97 million tonnes
- Steel Sales: 0.94 million tonnes

**JSPL Consolidated 3QFY18 Performance (YoY):**

- Turnover : Rs. 6,993 Cr; increased by 21%
- EBITDA : Rs. 1,606 Cr; increased by 26%
- EBITDA Margin: 23%
- EBITDA – Oman : US\$ 63 mn
- Crude Steel Production: 1.39 million tonnes
- Steel Sales: 1.36 million tonnes

**JPL 3QFY18 Performance (YoY):**

- Turnover : Rs. 1,172 Cr
- EBITDA : Rs. 356 Cr
- EBITDA Margin: 30%
- Cash Profit: Rs. 186 Cr

**1. JSPL Standalone Performance**

Highlight of the Third Quarter ending December'17 was the completion of the Basic Oxygen Furnace at the Company's Angul plant. The Basic Oxygen furnace marked the completion of Angul Phase 1B for the company and paves the way towards quadrupling our steel production in Angul.

JSPL Steel production rose 16% in the reported quarter to 0.97 million tonnes (0.84 million tonnes in 3QFY17) while Standalone Steel sales during 3QFY18 increased to 0.94 million tonnes (up 12% YoY).

Despite of an increase in raw material prices during the quarter, with support from rising sales realizations, EBITDA in 3QFY18 increased by 17% YoY to Rs.921 Cr. The Company also reported an expansion in the EBITDA margins, at 22% as compared to the last quarter. The Profit before Tax (PBT) in 3QFY18 improved 54% YoY while Profit after Tax (PAT) improved 60% YoY.

During 3QFY18, production of pellets increased by 4% YoY to 1.76 million tonnes. The company achieved external sales of 0.87 MT during 3QFY18.

## **2. JSPL Consolidated Performance**

JSPL produced 1.39 million tonnes on the Consolidated level (up 21% from 1.15 million tonnes in 3QFY17) and sold 1.36 million tonnes (up 17% from 1.16 million tonnes in 3QFY17).

Consolidated EBITDA increased to Rs. 1,606 Cr from Rs. 1,277 Cr (in 3QFY17), up 26% YoY. The overall PBT and PAT for 3QFY18 also improved by 45% and 39% YoY respectively.

As of quarter-ended 31<sup>st</sup> December'17, JSPL consolidated net debt was maintained at the same level as last quarter.

## **3. Jindal Power Ltd (JPL)**

Despite of being in the midst of coal rich region, low availability of coal continues to stifle the ramp up of generation at JPL. The Company generated 2,982 units in the reported December quarter as compared to 2,427 units in 2QFY18 (up 23%). Accordingly, the station PLF also increased to 40% compared to 34% in 3QFY17. The quarter also marked start of 150 MW supply to Kerala.

The revenue for 3QFY18 increased by 37% compared to the same quarter in FY17. With coal costs trending high, EBITDA margin for the quarter ending December'17 came to 30% as compared to 35% in 3QFY17, amounting to Rs. 356 Cr (as compared to Rs. 302 Cr in 3QFY17). JPL continues to generate cash profits, which stood at Rs. 186 Cr in the reported quarter.

#### **4. Global Ventures**

**4.1. Oman:** During the quarter ended 31<sup>st</sup> December'2017, Jindal Shadeed produced 0.42 million tonnes of crude steel (as against 0.31 million tonnes in 3QFY17). Jindal Shadeed reported its highest ever EBITDA of US\$ 63 mn for 3QFY18 (vs. US\$55mn in 2QFY18).

The rebar mill at Oman achieved production of 0.24 million tonnes this quarter. In one of the many firsts this quarter, Oman even started exporting rebars to countries outside of GCC and also became one of the fastest in Midrex plants worldwide to record 10 million tonnes of production.

**4.2. Mozambique:** Mines at Mozambique produced 0.32 million tonnes of ROM in 3QFY18. The mines continue to ramp up gradually.

**4.3. Australia:** During 3QFY18, mining commenced at Wongawilli mines and is slated to ramp up in the coming quarters.

## STANDALONE FINANCIAL RESULTS

### Year on Year

Parameter (in Crores of INR)	Quarter 3		Change (%)
	2017-18	2016-17	
Turnover	4,272	3,898	+10%
EBITDA	921	784	+17%
EBITDA %	22%	20%	
Depreciation + Amortization	465	542	-14%
Interest	594	540	+10%
PBT	(138)	(298)	+54%
PAT	(74)	(187)	+60%
Cash Profit	327	244	+34%

### Quarter on Quarter

Parameter (in Crores of INR)	2017-18		Change (%)
	Q3	Q2	
Turnover	4,272	3,668	+16%
EBITDA	921	784	+17%
EBITDA %	22%	21%	
Depreciation + Amortization	465	496	-6%
Interest	594	578	+3%
PBT (Before Exceptional)	(138)	(290)	+52%
Exceptional	--	150	
PBT	(138)	(440)	+69%
PAT	(74)	(255)	+71%
Cash Profit	327	56	+484%

## CONSOLIDATED FINANCIAL RESULTS

### Year on Year

Parameter	Quarter 3		Change (%)
	2017-18	2016-17	
Turnover	6,993	5,787	+21%
EBITDA	1,606	1,277	+26%
EBITDA %	23%	22%	
Depreciation + Amortization	963	1,027	-6%
Interest	967	835	+16%
PBT	(323)	(586)	+45%
PAT	(277)	(455)	+39%
Cash Profit	643	442	+45%

### Quarter on Quarter

Parameter	2017-18		Change (%)
	Q3	Q2	
Turnover	6,993	6,123	+14%
EBITDA	1,606	1,373	+17%
EBITDA %	23%	22%	
Depreciation + Amortization	963	998	-3%
Interest	967	927	+4%
PBT (Before Exceptional)	(323)	(550)	+41%
Exceptional	--	150	
PBT	(323)	(699)	+54%
PAT	(277)	(499)	+44%
Cash Profit	643	298	+116%

## PRODUCTION (Consolidated)

### Year on Year

Product (Million Tonnes)	Quarter 3		Change (%)
	2017-18	2016-17	
Steel*	1.39	1.15	+21%
Pellets	1.76	1.69	+4%

### Quarter on Quarter

Product (Million Tonnes)	Q3 FY 17-18	Q2 FY 17-18	Change (%)
Steel*	1.39	1.32	+6%
Pellets	1.76	1.58	+11%

\*only Slab/Round/Bloom/Beam Blank (includes Oman)

## SALES (Consolidated)

### Year on Year

Product (Million Tonnes)	Quarter 3		Change (%)
	2017-18	2016-17	
Steel Products*	1.36	1.16	+17%
Pellets (External sales)	0.87	0.92	-5%

### Quarter on Quarter

Product (Million Tonnes)	Q3 FY 17-18	Q2 FY 17-18	Change (%)
Steel Products*	1.36	1.27	+7%
Pellets (External sales)	0.87	0.86	+1%

\*Slabs/Bloom/Billets/Structurals& Rails/Universal Plate/Coil/Converted Angle/Channel/ Wire Rod /TMT/Fabricated Beams/Plates (Includes Oman)

## JINDAL POWER LIMITED (JPL)

(A SUBSIDIARY OF JSPL)

### Year on Year

Particulars (in Crores of INR)	Quarter 3		Change (%)
	2017-18	2016-17	
Turnover	1,172	854	+37%
EBITDA	356	302	+18%
EBITDA%	30%	35%	
Depreciation + Amortization	381	385	-1%
Interest	244	200	+22%
PBT	(198)	(182)	-8%
PAT	(173)	(162)	-7%
Cash Profit	186	203	-8%
Generation (million units)	2,982	2,356	+27%

### Quarter on Quarter

Particulars (in Crores of INR)	Q3 FY 17-18	Q2 FY 17-18	Change (%)
Turnover	1,172	878	+33%
EBITDA	356	345	+3%
EBITDA%	30%	39%	
Depreciation + Amortization	381	377	+1%
Interest	244	227	+8%
PBT	(198)	(190)	-4%
PAT	(173)	(176)	+1%
Cash Profit	186	187	--
Generation (million units)	2,982	2,427	+23%

**FOR FURTHER INFORMATION PLEASE CONTACT:**

<b><i>For Media Interaction:</i></b>	<b><i>For Investor Queries:</i></b>
<p><b>1. Mr. Gaurav Wahi</b> Head (Corporate Communication)</p> <p>Tel: +91-11-26739100 Mobile: +91 8826749938 Email: <a href="mailto:gaurav.wahi@jindalsteel.com">gaurav.wahi@jindalsteel.com</a></p>	<p><b>1. Mr. Nishant Baranwal</b> Head (Investor Relations)</p> <p>Tel: +91-11-26739100 Mobile: +91 8800690255 Email: <a href="mailto:nishant.baranwal@jindalsteel.com">nishant.baranwal@jindalsteel.com</a></p> <p><b>2. Ms. Shweta Bagaria</b> AM (Investor Relations)</p> <p>Tel: +91-124-6612073 Mobile: +91 95995 53717 Email: <a href="mailto:shweta.bagaria@jindalsteel.com">shweta.bagaria@jindalsteel.com</a></p>

**Forward looking and Cautionary Statements: -**

Certain statements in this release concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to , risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition within steel industry including those factors which may affect our cost advantage , time and cost overruns on fixed – price, our ability to manage our operations, reduced demand for steel , power etc., The Company does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the Company. The numbers & statements in this release are provisional in nature and could materially change in future, based on any restatements or regrouping of items etc.